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## Professional Computer/Electronic Equipment Cleaning Services

### Professional Sales Rep

The Computer and Electronic Equipment Cleaning industry is relatively new (developed in 1990) and we are looking to expand our market share.



The chosen candidate will work in an established territory in Calgary, Alberta with

- ✓ Existing accounts that need to be serviced and booked
- ✓ Leads to call on from company advertising
- ✓ Ongoing industry training and
- ✓ Strong support from management.

- **On-Site Sales Professionals are paid on an aggressive “graduated” commission structure** – with commissions as high as 45%, based on the month’s sales. The more you sell in a month, the more \$\$ you will make per job, retroactive to the first job of the month;
- **Leads are passed on to salespeople from the company and staff.** These leads are generated from advertising on our web site ([www.onsitecomputercleaning.ca](http://www.onsitecomputercleaning.ca)), our Yellow Pages ad, Canadian Phone Directories, Direct Mail, Print and Direct Mail Advertising, Fax Broadcasting, Networking, Chamber of commerce and Better Business bureau Memberships, Client Referrals and word of mouth advertising.
- **You will have access to our perpetually increasing Database of 950+ clients** (and that list is always growing) – most client generally required a cleaning job 1-2 times per year or more and you will receive commission on every repeat job as long as you are servicing that client
- **You can work from home** – so your schedule is very flexible;
- **Upkeep of the customer list is the responsibility of the company**, based on the notes passed in from each sales rep. In other words you will have a Contact Sheet for each client and prospect, complete with all the notes from any previous Sales reps who worked on that account.
- The above mentioned list also has over 3000 prospects of varying degrees (and that list is always growing) including all the notes from them will be printed on Contact Sheets as well.

**In return, we are looking for some excellent skills and provisions such as:**

- ✓ *Strong Selling skills*
- ✓ *Strong Prospecting skills*
- ✓ *A reliable vehicle*
- ✓ *A penchant for helping people*
- ✓ *“Stick-to-it-tiveness”*
- ✓ *Willingness to learn*
- ✓ *Willingness to cold call and prospect for new business*
- ✓ *and a great attitude.*

If you think there’s a fit, please e-mail your resume to [info@onsitecomputercleaning.ca](mailto:info@onsitecomputercleaning.ca)

For more info about our business, please go to [www.onsitecomputercleaning.ca](http://www.onsitecomputercleaning.ca).